

# EXHIBIT

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**Subject:** RE: EXTERNAL: RE: New Package size considerations

**Start:** 6/2/2017 9:30 AM

**End:** 6/2/2017 10:00 AM

**Show Time As:** Busy

**Recurrence:** (none)

**Organizer:** Scott Johnson

**Required Attendees:** Scott Johnson

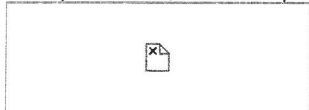
**Attachments:** RE: EXTERNAL: RE: New Package size considerations



Date: Thursday, May 4 2017 03:02 PM  
 Subject: RE: EXTERNAL: RE: New Package size considerations  
 From: Scott Johnson  
 To: Owen, Jill <Jill.Owen@McKesson.com>;  
 CC: Scott Johnson <Scott.Johnson@albertsons.com>;  
 Move to 100 ct on Tramadol and keep me posted on the timeline

Thank you,

Scott Johnson  
 Group Director, Pharmacy Procurement



250 E. ParkCenter Blvd  
 Boise, ID 83706  
 Office 208.395.4233 | Mobile 602.614.0493 | Fax 208.395.4116  
[Scott.johnson@albertsons.com](mailto:Scott.johnson@albertsons.com)

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**From:** Owen, Jill [mailto:Jill.Owen@McKesson.com]  
**Sent:** Thursday, May 04, 2017 2:22 PM  
**To:** Scott Johnson  
**Subject:** EXTERNAL: RE: New Package size considerations

Hi Scott,

I was hoping we could wait to discuss this live next week, but for one of the items, Tramadol (below) NS is asking to submit a PO this week in order for them to have enough inventory by the end of June to support your demand. If we want to move ahead with getting the 100CT as the preferred in order to block the larger pack size to help with diversion, it looks like we need to give them a green light as soon as possible.

As you can see below at left of the table, the current volume on the 1,000 CT is 49K and converted to 100CT, that becomes a large volume for them to ramp up.

SELL DSCR	PACK SIZE	CONNECT SLOT	PREFERRED ITEM	INVOICE PRICE	Current
TRAMADOL HCI TB 50MG1000NSTAR@	1000	A	Y	\$13.60	

There are a number of other items that may also need to wait until June, but we can discuss those next week.

If it's possible to get your thoughts before Wednesday's call, that would be great. If not, understandable.

Thanks!

**From:** Scott Johnson [mailto:Scott.Johnson@albertsons.com]  
**Sent:** Tuesday, April 18, 2017 10:50 AM  
**To:** Owen, Jill <Jill.Owen@McKesson.com>  
**Cc:** Scott Johnson <Scott.Johnson@albertsons.com>  
**Subject:** New Package size considerations

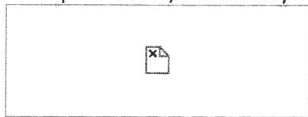
Jill,

From the one stop file from today.  
Want to know that we can only ship package sizes 100 on all of these?

If we need to block some larger sizes if we have not, we can.

Thank you,

Scott Johnson  
Group Director, Pharmacy Procurement



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**From:** Owen, Jill [mailto:Jill.Owen@McKesson.com]  
**Sent:** Tuesday, April 18, 2017 11:25 AM  
**To:** Scott Johnson  
**Subject:** EXTERNAL: RE: New Package size considerations

Hi Scott,

Thanks for the heads up. In order to determine if we can move on these items, I need to identify the exact items by McKesson item number and then work with several teams to do analysis over the inventory. This will allow them to advise on an ETA.

While I should be able to identify some of your preferred items within these families with the name and strength you have provided below, I will need further details to pull the complete list. Could you provide the GPI, GCN, or item numbers of the items for which there is concern?

I will also add this to the agenda for tomorrow.

Thanks!

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**From:** Scott Johnson [mailto:Scott.Johnson@albertsons.com]  
**Sent:** Tuesday, April 18, 2017 7:42 AM  
**To:** Owen, Jill <Jill.Owen@McKesson.com>

Cc: Scott Johnson <[Scott.Johnson@albertsons.com](mailto:Scott.Johnson@albertsons.com)>

Subject: New Package size considerations

Jill,

The following families of drugs are causing some diversion issues.

We are curious given our demand, could we move to 100 ct on all items and when?

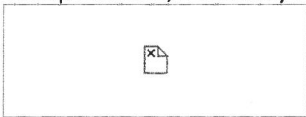
- Tramadol 50mg
- Generic Tylenol #3
- Carisoprodol 350mg
- Hydrocodone combo products (we believe these are already 100ct)
- Oxycodone and Oxycodone/combo products (we believe already 100ct)

Please add this to our agenda for discussion on the generic call tomorrow.

Thank you,

Scott Johnson

Group Director, Pharmacy Procurement



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